

## Introducing... Management

In April of 2015 we were delighted to announce that Dubois now offers a full management service, in partnership with 8 Yachts.

This exciting expansion is a progressive complement to our leading Design, Charter and Brokerage companies, enabling us to further support Dubois-designed yachts, their owners, captains and crew.

Words by Roxanne Hughes

"Over the years I have had a close relationship with Dubois having captained, built, refitted and managed a number of Dubois yachts. We are delighted to now be able to take that a step further by formally assisting them with management."

- Guy Waddilove, 8 Yachts

The efficiency and cost-effectiveness of yacht management is entirely dependent on the quality and integrity of the people undertaking the work; day-to-day and month-to-month. Recognising this, Dubois Yachts chose Guy Waddilove and Jim Passmore of 8 Yachts Ltd, to operate the new management division.

In describing the approach of 8 Yachts, co-founder Jim Passmore commented, "Most large management houses provide inflexible and often diluted offerings to clients who are used to getting 100% attention and 7 star customer service in most other areas of their lives. For the last 10 years, Guy and I have been providing our clients with highly tailored management services, including 24/7 support for their crew. We work hard to go that extra mile which, over the years, has shown we can unlock significant savings on the running costs of our clients' yachts."

"As well as the testimonials we receive from our clients, we find that the references and reports we receive from their captains and crew reflect very well on the way that we work and the relationships we have with them."







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Guy and Jim combine 40 years' expertise and industry experience. At Dubois, we have seen first-hand just how successful their proactive and bespoke approach to management is, due to their complete understanding, attention to detail and sheer hard work. These are values which very much echo our own.

As an existing client of 8 Yachts recently quoted: "I can't imagine owning a large yacht without someone like Jim or Guy being involved. Having them looking after the boat allows me to relax and simply get on with the business of having fun afloat"

Working closely with the Dubois design studio and brokerage office, 8 Yachts can specialise in the management, build management and refit management of Dubois-designed yachts with confidence.

"I can't imagine owning a large yacht without someone like Jim or Guy being involved. Having them looking after the boat allows me to relax and simply get on with the business of having fun afloat" - Owner

For further details, please visit www.8Yachts.com or contact via yachts@duboisyachts.com

Dubois Management by

8 YACHTS®



